GREAT OVERLAND STATION, TOPEKA, KS

REVERSE VENDOR FAIR 2023

This event is hosted by the Kansas Association for Public Purchasing Professionals (KAPPP) with support from our Sponsors!

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THANK YOU FOR YOUR SUPPORT!

WELCOME TO OUR REVERSE VENDOR FAIR

KAPPP would like to express our **deepest gratitude** to those who have made this event possible, including our sponsors and all of you, our attendees!

We are absolutely thrilled to finally come together for the first time since the pandemic began. The challenges brought on by COVID-19 have impacted us all, from government agencies to businesses. We understand the immense importance of the connections being forged today for both businesses and government entities.

We are sincerely appreciative of the generous support from our sponsors and all the attendees of this event. We firmly believe that the community surrounding this event will lead to remarkable experiences and pave the way for future opportunities!

Thank you for your support!

Joseph Thomas, KAPPP President



AGENDA

8:00 AM Agency Booth Set-up Vendor Registration, Continental 8:30-9:00 AM 9:00 AM 9:00 AM-12:00 PM Vendor Fair Open 12:00 PM

1:00 PM 2:00 PM

Breakfast and Networking **Opening Remarks, KAPPP President** Joseph Thomas, Sedgwick County Lunch with Guest Panel Discussion from SBA Vendor Fair Re-Open Raffles (must be present to win)



DIVERSE VENDOR SCHOLARSHIP SPONSOR

Greater Topeka Partnership

With the support of the Greater Topeka Partnership, at least 27 diverse businesses received scholarships to attend this event. The purpose of this scholarship is to allow Small, Disadvantaged,
Women, Veteran, and Minority businesses attend free of charge to ensure they are able to make connections with local and state government agencies, without the obstacle of attendance fees.

We are so grateful to the GTP for partnering with us to support those businesses to boost participation and spend dollars with diverse businesses.

<u>Contact</u> Glenda Washington, Chief Equity and Opportunity Officer glenda.washington@topekapartnership.com

Thank you to the Greater Topeka Partnership!



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amazon business

Amazon Business helps leaders modernize and automate procurement with powerful management controls and analytic tools—all within the familiar experience of Amazon.

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<u>Contact</u> Eric Miltz, Sr. Customer Advisor, Government Central Region emiltz@amazon.com

Thank you to Amazon Business!



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"We connect people to greater possibility. Connectivity is at our core, and we have the resources, scale, expertise, and people to become the best connectivity provider through 5G and Fiber." John Stankey, CEO, AT&T Inc.

<u>Contact</u> Justine Haynes-Mermis, Strategic Account Executive jh269g@att.com

Thank you to AT&T!



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> <u>Contact</u> Cindy Scobb, Controller cindys@imssecure.com

Thank you to IMS Technology Group!



BRONZE SPONSORS







Physical and Occupational Therapy Company Megan Leupold mleupold@arcpt.com

Electrical, Communications, Data networking and Industrial products Cindy Mahnesmith cindy.mahnesmith@graybar.com

Thank you to our Bronze Sponsors!



OTHER SPONSORS



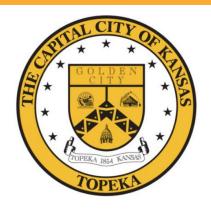
Digital Business Solution and Services Rachel Eckert rachel.eckert@conduent.com



Web Development Services Ryan Wise ryan@codekoalas.com

Thank you to our Food and Beverage Sponsors!





<u>City of Topeka</u> Contracts & Procurement 785-368-3749 procurement@topeka.org Housing Services 785-368-3711 swilson@topeka.org



Johnson County Kansas Purchasing 913-715-0596 FMA-Buyers@jocogov.org

Sedgwick County Kansas Purchasing Department 316-660-7255 Purchasing@sedgwick.gov

<u>Wichita State University</u> Purchasing 316-978-5185 robby.murray@wichita.edu









Johnson County Community College Procurement Services 913-469-8500 jfeikert@jccc.edu



Kansas City Kansas Community College Financial Services 913-288-7450 Iburgess@kckcc.edu



Kansas City Kansas Public Schools Purchasing Office 913-279-2244 brian.hernandez@kckps.org



Water District No. 1 of Johnson County



<u>Water One</u> Procurement Department 913-895-1800 Purchasing@waterone.org



Topeka Public Schools Business Office 785-295-3035 jwilson1@tps501.org



<u>City of Wichita</u> Purchasing 316-268-4636 purchasing@wichita.gov



Kansas Commerce Minority & Women-Owned Business 785-296-3425 Rhonda.Harris@ks.gov



Douglas County Kansas Purchasing 785-838-5286 purchasing@douglascountyks.org





Blue Valley Schools Purchasing 913-239-4000 jgillam@bluevalleyk12.org



Kansas Highway Patrol Purchasing 785-296-5964 richard.oliva@ks.gov



Kansas Department of Administration Office of Procurement and Contracts 785-296-3125 bonnie.edwards@ks.gov



Kansas State University Purchasing 785-532-6214 bfuller@ksu.edu



Shawnee County Kansas Audit Finance 785-251-4039 adrianne.johnson@snco.us

U.S. Small Business Administration 816-426-4903 Michael.Barrera@sba.gov





Kansas Department of Transportation 785-296-1918 dean.a.heineken@ks.gov

> Wichita Public Schools Purchasing 316-973-4532 Iburress@usd259.net



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INDEXOF COMMONLY USED ACRONYMS

Acronym	Explanation
ACH	Automated Clearing House (Electronic financial transaction)
BAFO	Best and Final Offer (Negotiations)
CPM	Certified Purchasing Manager
CPPB	Certified Professional Public Buyer
CPPO	Certified Public Procurement Officer
DBE	Disadvantaged Business Enterprise
ERP	Enterprise Resource Planning
FAR	Federal Acquisition Regulations
GFOA	Government Finance Officers Association
GSA	General Services Administration (Part of Federal
H-GAC	Houston-Galveston Area Cooperative
IFB	Invitation for Bids
KAPPP	Kansas Association of Public Purchasing Professionals
KDOT	Kansas Department of Transportation
MBE	Minority Business-Owned Enterprise
NIGP	National Institute of Governmental Purchasing
NIGP-CPP	NIGP Certified Procurement Professional
NIPA	National Intergovernmental Purchasing Alliance (Cooperative)
NJPA	National Joint Powers Alliance (Cooperative)
RFI	Request for Information
RFP	Request for Proposals
RFQ	Request for Quotes
SLBE	Small Local Business Enterprise
UCC	Uniform Commercial Code
UPPCC	Universal Professional Purchasing Certification Council
WBE	Women Business-Owned Enterprise



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KAPPP BOARD MEMBERS

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Like any event, achieving success today required the dedicated efforts of numerous individuals over many hours. The KAPPP Board wishes to express its gratitude to all the sponsors, vendors, and volunteers who played a crucial role in making this day a triumph. We genuinely value each and every one of you!

The Planning Committee meticulously organized the various facets of the Reverse Vendor Fair, striving to ensure that everyone would benefit from the experience.

We extend our heartfelt appreciation to both the KAPPP Board and the Planning Committee for their outstanding contributions!